

Attachment 1 to Amendment 2
Contract 505ENT-M14-IWATSUREPR-01 (was 15-72556-801)
Iwatsu Key Telephone Systems, Repair and Support

The Parties wish to change the above-referenced Contract in the following manner:

1. In lieu of two (2) separate one-year renewals, execute a single two-year renewal by mutual consent through September 30, 2013. Extended to September 30, 2015
2. Amendment 1 to Contract 505ENT-M14-IWATSUREPR-01 (was 15-72556-801), effective December 26, 2008, is stricken in entirety and replaced with the following:

Hourly Time and Material Rates	Per Hour
State Business Hours On-Site Monday through Friday, 7:45 a.m. to 4:30 p.m., excluding legal holidays	\$80.00
State Business Hours Remote Monday through Friday, 7:45 a.m. to 4:30 p.m., excluding legal holidays	\$80.00
State Non-Business Hours On-Site Hours not listed in State Business Hours or State Holiday Hours	\$120.00
State Non-Business Hours Remote Hours not listed in State Business Hours or State Holiday Hours	\$120.00
State Holiday Hours On-Site January 1, Martin Luther King Jr. birthday, Memorial Day, July 4, Labor Day, Thanksgiving Day, December 24, December 31	\$120.00
State Holiday Hours Remote January 1, Martin Luther King Jr. birthday, Memorial Day, July 4, Labor Day, Thanksgiving Day, December 24, December 31	\$120.00

On-Site Hourly Round-Trip Travel Rates	Per Hour
State Business Hours Monday through Friday, 7:45 a.m. to 4:30 p.m., excluding legal holidays	\$47.00
State Non-Business Hours Hours not listed in State Business Hours or State Holiday Hours	\$70.50
State Holiday Hours January 1, Martin Luther King Jr. birthday, Memorial Day, July 4, Labor Day, Thanksgiving Day, December 24, December 31	\$70.50

NOTE:

On-Site Hourly Time and Material Round-Trip Travel Rates per hour cost is portal-to-portal meaning Contractor may charge hourly travel time for dispatch from Contractor's nearest location or Contractor's Sub-Contractor's nearest location to the State location via the shortest route. NO separate trip or miscellaneous charges are applicable. Contractor shall bill On-Site Hourly Time and Material Rates in fifteen (15) minute increments and may bill for a minimum of sixty (60) minutes.

Contractor shall bill Remote Hourly Time and Material Rates in fifteen (15) minute increments and may bill for a minimum of fifteen (15) minutes.

Contractor shall bill On-Site Round-Trip Travel Rates in fifteen (15) minute increments and may bill for a minimum of fifteen (15) minutes each way.

- The Contractor Percentage Mark Up On Iwatsu Products found in Attachment 1 to Contract 505ENT-M14-IWATSUREPR-01 (was 15-72556-801), dated August 21, 2008, is stricken in entirety and replaced with the following percentage mark-ups:

Contractor Percentage Mark Up On Iwatsu Products	Percentage Mark up
Communications Systems Products	17%
Business Telephone Products	17%
Messaging Products	17%
Wireless Products	17%
IP Telephony Products	17%
Call Account Products	17%
Contact Center Products	17%
Hosted Solutions Products	17%

NOTE:

Percentage Mark Up is based on Iwatsu's current Manufacturer's List Price (MLP). Five (5) year warranty price is calculated using cost to Contractor plus three (3) year warranty extension plus Contractor percentage mark up on Iwatsu products of 17%. There are some exceptions to which this calculation does not apply (e.g., Enterprise TASKE and ACD) that Contractor shall disclose should such a purchase be necessary.

Post-Warranty Maintenance Plans	
Plan Description	Price
Software Assurance - Initial agreement to ensure that software is at a supported level:	
ADIX/APS systems installed prior to October of 2000 (when in area)	\$637.00 per site
ADIX/APS systems installed after October of 2000 (when in area)	\$487.00 per site
ADIX/ECS systems installed prior to January of 2008 (when in area)	\$618.96 per site
ADIX/ECS systems installed after January of 2008 (when in area)	\$487.00 per site
Critical Maintenance:	
Any Iwatsu system can purchase a Maintenance contract to cover the following:	
Cabinet, Power Supply, Processor - (includes Software Assurance)	900.00 per site
Standard Maintenance Offering for ECS systems:	
Complete system coverage including software support	7.5% of Installed price